



CASE STUDY

**HTIC
Global**

Securing Cloud Enabled
Operations That Serve Middle
Eastern Clients

"We pride ourselves in being ahead of the curve and have been early adopters of cloud-first operations. Our existing cybersecurity solution was too slow, cumbersome, and feature deficient to support our ambitions. We evaluated multiple solutions over a period of 6 months and identified K7 Endpoint Security as the ideal solution for us, based on its unmatched feature set, efficiency, and robust protection. We were also very impressed with K7's Proof Of Value programme which allowed us to conduct an exhaustive evaluation and verify that K7 provided the best solution for our needs."

Aslam PA

Sr. IT Consultant, HTIC Global

HTIC Global serves Uncompromising Middle Eastern Clients by Harnessing Cloud Technologies. K7 Security Delivers the Uncompromising Protection They Can Rely On with the Flexibility They Need to Serve Multiple Clients Across Different Industries.

Client Snapshot	
» Headquartered in Kochi, India	HTIC Global depends on cloud applications, especially G Suite, to serve demanding Middle Eastern clients across multiple industries. This necessitates varying cybersecurity requirements within the organisation, creating opportunities for cyberattackers. Flexible yet powerful cybersecurity is required to allow department-specific cloud-enabled operations while preventing cybersecurity incidents that will alarm international clients.
» 180 Endpoints	
» 13+ Years of Experience	
» 4 Industries Served	

Flexible Cybersecurity Supports Flexible Operations

HTIC Global's Requirements

- Robust cybersecurity
- Efficient protection
- G Suite access control
- Web access control
- Department-wise permissions
- Cybersecurity monitoring

The K7 Solution

K7 Security's Endpoint Security (K7 EPS) delivers award winning protection with granular access control for organisations that depend on cloud-based applications.

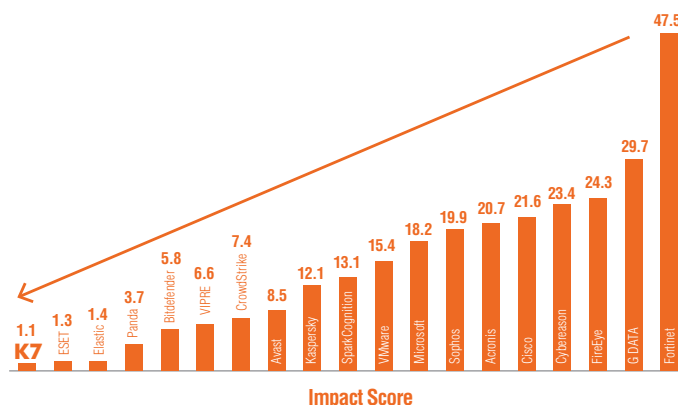
World Class Cybersecurity

HTIC Global's management prioritise preserving the trust of their clients and require cybersecurity that is internationally recognised for its threat stopping capabilities. They were pleased to know that K7 EPS offers multi-layered protection backed by the K7 Threat Lab that analyses hundreds of thousands of malware samples each day and distributes malware updates multiple times a day to ensure that K7's clients are always protected against the latest cyberattacks. The K7 Threat Lab is the first winner of the Real-Time Threat List (RTTL) Contributor of the Year award from the Anti-Malware Testing Standards Organization and K7 Security is the first and only Indian member of the Cyber Threat Alliance (CTA) that is comprised of cybersecurity industry leaders. K7 is also the repeat winner of awards from AV-Comparatives, AV-TEST, and Virus Bulletin.



Low Impact Protection

In addition to preserving their clients' trust, HTIC Global's management were also keen to exceed client expectations in service delivery. A key component of this goal is unimpaired device and network performance. K7 EPS had the least impact on device performance in the [performance test](#) conducted by AV-Comparatives of Austria, and in the Proof Of Value evaluation conducted by HTIC Global.



Source: AV-Comparatives

Why HTIC Global Chose K7

- World class cybersecurity
- Low impact protection
- G Suite segmentation
- Category based web access
- Group based policies
- Compliance report

G Suite Segmentation

HTIC Global extensively utilises G Suite/Google Workspace in its operations. Providing access to Google's services will also allow access to employees' personal Google accounts, which may lead to productivity losses, data exfiltration, and the entry of malware. HTIC Global's evaluation proved that providing access to G Suite while blocking personal Google accounts was complex, difficult, and unreliable in all the tested cybersecurity solutions other than K7 EPS.

K7 EPS includes built-in domain-based segmentation for G Suite. This makes G Suite segmentation both easy and intuitive, and also prevents access to G Suite accounts that are linked to other domains.

Category Based Web Access

HTIC Global provides services to the Travel & Hospitality, Aviation, Insurance, and Financial Services sectors. Each team requires access to websites that provide information relevant to the sector they serve. HTIC Global's IT team were delighted that K7 EPS provides/blocks access to websites based on categories (with the provision to create custom categories) backed by AI/ML based web categorisation.

Department-specific Permissions

HTIC Global's IT team are required to provide different cybersecurity settings/privileges for different departments based on the industry or client they serve. They were pleased to know that K7 EPS supports Group based policies that allow all devices belonging to a department to have unique privileges specific to that department.

K7 Endpoint Security Compliance Report

HTIC Global's IT team require assistance in monitoring compliance with the organisation's cybersecurity standards. K7's team prepares the K7 Endpoint Compliance Report every quarter that provides HTIC Global's team with an analysis of all enrolled endpoints and a summary of the organisation's security status.

Organisations that provide services to multiple clients operating across different industries have complex sets of cybersecurity requirements that vary by client, vertical, and service provided. This complexity can be compounded by the use of cloud-based applications which require access to IT assets that function outside the organisation. K7 Security's Endpoint Security simplifies cybersecurity in such complex operating environments, allowing HTIC Global to serve their international clients without worrying about cyberattacks that could disrupt their operations. [Contact Us](#) to learn more about our solutions that are designed to reduce the effort required to manage enterprise cybersecurity.



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